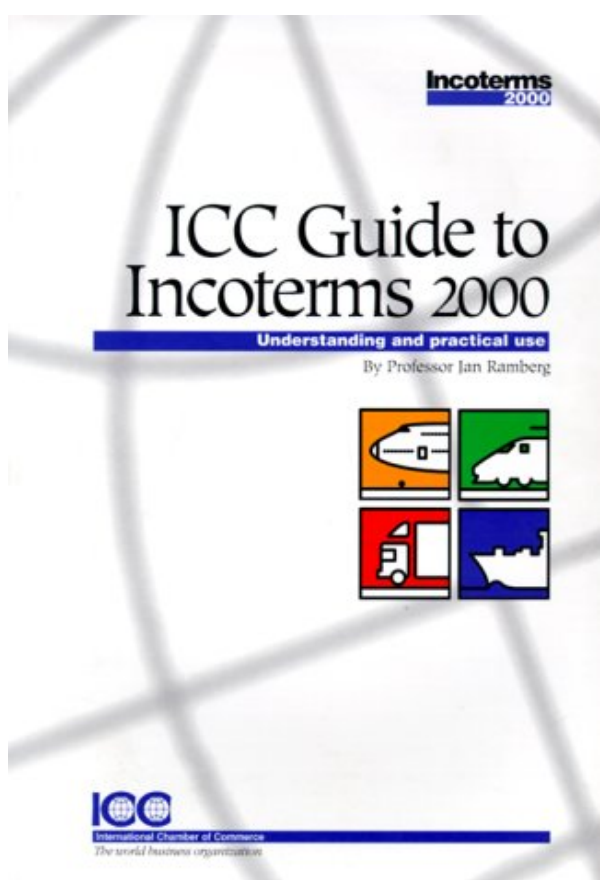


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ICC's Guide provides you with a terms-by-term review of the new Incoterms and with expert commentary on each obligation of the seller and buyer. The Introduction has been elaborated to answer your basic questions:

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- * What are the main differences between Incoterms 1990 and Incoterms 2000?

Chapter 1 describes the differences between F-terms C-terms and D-terms. Chapter 2 provides an overview of the obligations of the buyer and seller. The Final Section takes you through each of the Incoterms section-by-section with detailed commentary surrounding each point. Plus! the Guide contains newly designed 4-color graphics and illustrations -- including a mirror explanation of each of the 13 Incoterms highlighting all the issues.

Exporters, importers, lawyers, transporters, bankers, students and teachers will benefit from ICC's outstanding Guide to Incoterms 2000 in hand. I will remain your indispensable companion to all ICC products in our Incoterms 2000 series.

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