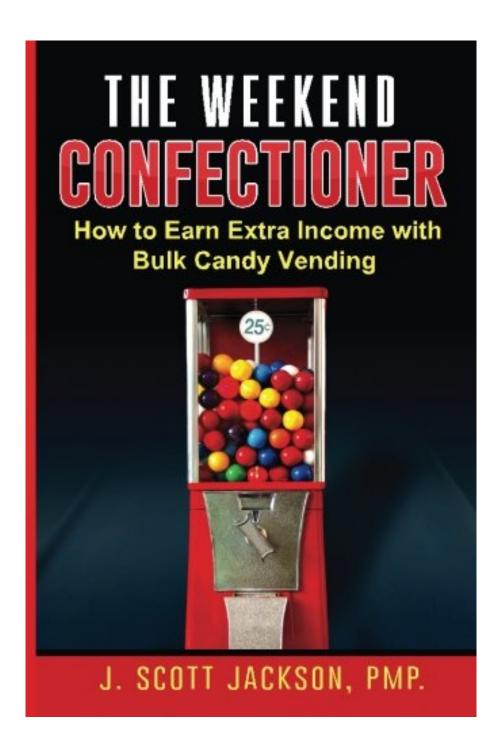


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About the Author

J. Scott Jackson, PMP, is a corporate business professional, management consultant, and entrepreneur who has owned his own bulk candy vending company since April of 2011. Starting with a used machine purchased on eBay, he quickly built a vending route that requires only 10 hours a month to maintain and yields an average of \$5,000 per year in gross revenue.

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This book guides the reader step by step through the process of building and operating a successful bulk candy vending business - starting from scratch. Using the structured methodology favored by IT project managers, the author presents a clear, simple roadmap for creating a reliable stream of mostly passive income. Topics addressed in the book include machine evaluations, finding vending locations, selecting bulk candy products, calculating profit margins, collecting coins, and keeping accurate financial records. In 7 easy to read chapters, the author draws on his experience as a veteran, hands-on vending business operator to teach reliable approaches and best practices for the launch of a time-efficient, all-cash business that requires minimal startup costs and brings a fast, reliable return on investment.

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The book covers a lot of bases for the newbie. Scott uses his project manager experience to lay out a logical, rationale approach to this business.

The book contains a lot of useful advice based on Scott's experience running a business and research on the business. Examples include how to get started, what to expect, realistic profit calculations, reviews and recommendations of vending machines, where to purchase them, the pros and cons of candy choices, where to purchase candy, etc.

He thinks like a business person and provides the reader with his experiences from the perspective of his successful business.

The book is an excellent read and is highly recommended to anyone thinking of getting into the business or curious about the candy vending machine business.

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Excellent read!

By Ruth

I thoroughly enjoy this book. Each time I pick it up, I get something new from it. I mostly love that It is written in layman's terms so anyone can understand it from start to finish. In my opinion, it covers all areas from A to Z. It informs of all positives and even of the negatives. The author is highly knowledgeable about the content and has an excellent demeanor as well. It lists all the nuts and bolts of going into this from novice to expert levels. He gives excellent advice on business in other areas as well. I highly recommend this bookeven if you are only curious about becoming a Confectioner; everyone can grasp something from this book!

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Excellent!!!

By Gino V

I have recently been bouncing the idea around of getting into the vending industry as a way to bring in extra cash flow and possibly an escape for the future. This book really laid out all all the facts for me.... I have decided and will be moving forward with my vending venture!!!

Thanks for the advise Scott!!! I will be looking for more of your E-Books....

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